



Economic Development Advisory Board

Wednesday March 9, 2016

3:30pm – 5:00pm

555 Court St NE Salem – Commissioners' Board Room

AGENDA

3:30	Welcome, Introductions, and Announcements	Angie Morris
3:35	February Meeting Minutes – Action	Angie Morris
3:40	Travel Salem Q2 Report - Presentation	Angie Morris
3:50	Grant Solicitation Packet – Discussion	Sarah Cavazos
4:05	Agri-Tourism Project - Presentation / Discussion	Mary Stewart
4:30	Community Services Report <ul style="list-style-type: none">• Lottery Budget update• Comprehensive Economic Development Strategy (CEDS)• Legislative	Various
4:55	New Business, Comments and Closing	Angie Morris

Future Meetings

- April 13th at 3:30pm
- May 18th at 3:00pm
- June 8th at 3:30

Attachments & Handouts

- | | |
|----------------------------|-----------------------------|
| • 2015/16 Meeting Schedule | • Travel Salem Q2 Report |
| • February Minutes | • Grant Solicitation Packet |

Marion
County

Economic Development

Executive Committee		Full Board	
Monday, July 6, 2015 at 11:00 am Location: Courthouse Square - 555 Court Street NE, Salem – 5 th Floor, Commissioner’s Office		Wednesday, July 8, 2015 at 3:30 pm-5:00 pm Location: Courthouse Square - 555 Court Street NE, Salem – 5 th Floor, BOC Board Room	
Monday, August 3, 2015 at 11:00 am Location: Courthouse Square - 555 Court Street NE, Salem – 5 th Floor, Commissioner’s Office		Wednesday, August 12, 2015 at 3:30 pm-5:00 pm Location: Courthouse Square - 555 Court Street NE, Salem – 5 th Floor, BOC Board Room	
Tuesday, September 1, 2015 at 10:30 am Location: Travel Salem 181 High St NE, Salem		Wednesday, September 9, 2015 at 3:30pm-5:00 pm Location: Courthouse Square - 555 Court Street NE, Salem – 5 th Floor, BOC Board Room	
Monday, September 28, 2015 at 11:00 am Location: Travel Salem 181 High St NE, Salem		Wednesday, October 7, 2015; 3:00 pm – 5:00 pm Location: Courthouse Square - 555 Court Street NE, Salem – 5 th Floor, BOC Board Room <i>*Date change due to Community Projects Grant review</i>	
Monday, October 26, 2015 at 1:30 pm Location: Travel Salem 181 High St NE, Salem		Wednesday, November 4, 2015; 3:30pm - 5:00pm Location: Courthouse Square - 555 Court Street NE, Salem – 5 th Floor, BOC Board Room <i>*Date change due to Veteran’s Day</i>	
Tuesday, December 1, 2015 at 11:00 am Location: Travel Salem 181 High St NE, Salem		Wednesday, December 16, 2015; 3:00 pm-5:00 pm Location: Courthouse Square - 555 Court Street NE, Salem – 5 th Floor, BOC Board Room	
Monday, January 4, 2016 at 11:00 am Location: Travel Salem 181 High St NE, Salem		Wednesday, January 13, 2016; 3:30 pm-5:00 pm Location: Courthouse Square - 555 Court Street NE, Salem – 5 th Floor, BOC Board Room	
Monday, February 1, 2016 at 11:00 am Location: Travel Salem 181 High St NE, Salem		Tuesday, February 23, 2016; 3:30 pm-5:00 pm Location: Courthouse Square - 555 Court Street NE, Salem – 5 th Floor, BOC Board Room <i>*Date change due to budget review</i>	
Monday, February 29, 2016 at 11:00 am Location: Travel Salem 181 High St NE, Salem		Wednesday, March 9, 2016; 3:30 pm-5:00 pm Location: Courthouse Square - 555 Court Street NE, Salem – 5 th Floor, BOC Board Room	
Monday, April 4, 2016 at 11:00 am Location: Travel Salem 181 High St NE, Salem		Wednesday, April 13, 2016; 3:30 pm-5:00 pm Location: Courthouse Square - 555 Court Street NE, Salem – 5 th Floor, BOC Board Room	
Monday, May 2, 2015 at 11:00 am Location: Travel Salem 181 High St NE, Salem		Wednesday, May 18, 2016; 3:00 pm-5:00 pm Location: Courthouse Square - 555 Court Street NE, Salem – 5 th Floor, BOC Board Room	
Tuesday, May 31, 2016 at 11:00 am Location: Travel Salem 181 High St NE, Salem		Wednesday, June 8, 2016; 3:30 pm-5:00 pm Location: Courthouse Square - 555 Court Street NE, Salem – 5 th Floor, BOC Board Room	

Marion County Economic Development Advisory Board
February 23, 2016 Meeting Minutes
555 Court St NE, 5th Floor Salem, OR

Members Present: Bill Cummins, Kevin Cameron, Chad Freeman, Jose Gonzalez, Bob Hill, Jay Kemble, Nate Levin, Allison McKenzie, Angie Morris, AJ Nash, and Renata Wakeley.

Staff and Guests Present: Sarah Cavazos, Tamra Goettsch, Danielle Gonzalez, Annie Gorski, Brandon Reich, and Mary Stewart.

Call to Order: 3:38pm

Agenda Item: Welcome, Introductions & Announcements

Information/Discussion: Morris called the meeting to order, asked for introductions and welcomed new member Jose Gonzalez. **Action:** None.

Agenda Item: January Minutes

Information/Discussion: Morris presented the minutes and called for comment; no discussion held.

Action: A motion was brought forth by Kemble to approve the January minutes; a second was made by Hill. The motion was voted on and approved unanimously.

Agenda Item: Legislative Update

Information/Discussion: Danielle Gonzalez presented the legislative update (see agenda packet). Morris shared that HB4146 passed the House. **Action:** None.

Follow Up: Request was made to report back on the Department of Labor bill that would set the minimum salary at \$56,000 to qualify as an exempt employee.

Agenda Item: SEDCOR and GROW EDC Second Quarter Reports

Information/Discussion: Freeman presented SEDCOR's second quarter report and McKenzie presented GROW's second quarter report (see agenda handouts). Discussion held on impacts of minimum wage increase, need to explore how to track impact, check with Tolleson to see if they are tracking, continue discussion with SEDCOR on what strategies are needed to mitigate the wage increase and remain competitive. **Action:** None.

Follow Up: Send EDAB members an invitation to the Rural Tourism Studio Workshops on March 29th and April 12th when the e-invite becomes available.

Agenda Item: Grant and Loan Committee Update

Information/Discussion: Hill shared that the committee has met to review data on existing grant and loan programs and begin discussion on how funds are targeted. Discussions included a loan fund and establishing a long-term strategic fund for business recruitment. The group will continue to meet over the next few months. A recommendation was made to implement a second grant application cycle for FY15/16 using existing criteria but streamlining the RFP to a summary sheet.

Action: A motion was brought forth by Cummins to hold a second grant application cycle for FY15/16; a second was made by Kemble. The motion was voted on and approved unanimously.

Follow Up: Cavazos to work with the Grant and Loan Committee to issue a revised format for the RFP with an open date of March 15 and due date of May 2, 2016.

Agenda Item: FY16/17 Oregon Lottery Budget

Information/Discussion: Cameron presented the FY16/17 Oregon Lottery Budget (see agenda packet). Members responded positive to receiving the information and to the increase in funds being allocated for distribution through grants to encourage economic development. Cameron called for a motion to support the budget recommendation to the Commissioners.

Action: A motion was brought forth by Nash for EDAB to support the budget recommendation for FY16/17; a second was made by Hill. The motion was voted on and approved unanimously.

Follow Up: Cavazos to work with the Grant and Loan Committee to issue a revised format for the RFP with an open date of March 15 and due date of May 2, 2016.

Meeting adjourned: 4:50 p.m.

DRAFT

EXHIBIT D – QUARTERLY REPORT



Economic Development Allocations Quarterly Report

Organization:	TRAVEL SALEM		
Quarter Ending:	December 2015		
Allocation:	\$100,000.00	Received YTD:	\$50,000

Instructions: Provide an update on the following objectives, including brief overview of activities to date, successes, challenges or anticipated challenges, and/or any changes made to the objective.

1. Objective – Regional Public Relations

Travel Salem generated **331 published articles** and references during the second quarter of 2015-16 with a **reach of 15,266,277** and an **advertising equivalence of \$724,974**. Please refer to the attached PR Addendum for details.

2. Objective – Visitor Information Network

Travel Salem's Visitor Information Network **assisted 37,200 visitors** during the second quarter. The network includes: Travel Café, BEST WESTERN PLUS Mill Creek Inn, Red Lion Hotel, Phoenix Inn South, Willamette Heritage Center, Salem Convention Center, Lancaster Mall, Amtrak, Salem AAA, Salem Airport and Aurora Airport.

3. Objective – Marketing Support for Marion County Communities

Quarterly highlights include:

- Travel Salem received Wine Country Plate funds & began execution of the marketing plan for Region #1 (Marion, Polk, Yamhill).
- Hosted a *Travel & Leisure's Northwest* correspondent for a fam-tour at Willamette Valley Vineyards & Brooks Winery.
- Wrote article on Aurora's Pacific Hazelnut Candy Factory for *Take Root* magazine.
- Hosted freelance writer Heather Larsen for tour of Oregon State Hospital Museum, lunch at Wild Pear and overnight at the Hampton.
- Designed co-op marathon ad with 7 run/race partners for *Race Center Northwest* magazine.

4. Objective – Recreational Sports Marketing

- Attended the annual conferences & tradeshow for the United States Specialty Sports Association (USSSA) and the Oregon Society of Association Managers (OSAM).
- Attended the Amateur Softball Association (ASA) Annual Convention & Tradeshow in Louisville, Ky. and was awarded the ASA/USA 2017 Girls Class "A" Fast Pitch National Championship Finals valued at \$1,092,000 in EEI. Also secured the Men's Class C West Fast Pitch tournament for 2017.
- Attended the TEAMS Annual Conference in Las Vegas & secured 6 RFPs.
- Partnered with the Salem Convention Center & the Oregon State Fair & Expo Center at the annual BRAVO! Tradeshow in Portland.
- Mayor Anna Peterson, Travel Salem's CEO Angie Morris and Sports & Events Sales Manager Brian Chung traveled to Japan for research & development for possible U.S. debut of "Sea to Summit" event in Salem.

5. Objective – Destination Development

- Created 6 cycling routes throughout Salem, Marion & Polk counties to promote the region as a "bike-friendly" destination with online & print resources to ensure safe, scenic & fun cycling visits. The routes

EXHIBIT D – QUARTERLY REPORT

will be promoted through all marketing channels with specific emphasis on online (TravelSalem.com, RideOregonRide.com, RideWithGPS.com to name a few).

6. Other

See detailed report for more results during the quarter.

7. Performance Measurements. Complete the following for each quarter.

Metric	Q1	Q2	Q3	Q4	Total
Estimated Economic Impact*	\$548,400,000 for 2014	See first quarter			
Transient Occupancy Tax**	\$1,193,237	\$520,705			
Leverage	\$491,715	\$934,308			


*Latest information available via Travel Oregon. 2015 EEI will be available in the spring.

**Salem only (July through November based on available data)

Travel Salem
PUBLIC RELATIONS ADDENDUM
National & Regional Media
15-16 Second Quarter – MARION COUNTY

Secured 27 published references/articles with a reach of 1,306,000 and an advertising equivalency of \$33,896.

	Media/Headline	Value	Reach	Key Messages/Content
	<i>Oregon Wine Press</i> Tasting Rooms Raise the Bar on Enhancing Hospitality Published: 10/2015 Pitched: 11/2014	\$1,000	50,000	Freelance wine writer Jade Helm included Willamette Valley Vineyards' remodeled tasting room in her feature story on wineries that have created new tasting room experiences.
	<i>Willamette Valley Life Magazine</i> Scenic Silverton Published: 11/2015 Pitched: 4/2015	\$1,756	80,000	Feature story on Silverton including mention of Silver Falls State Park, the town's charming downtown, The Oregon Garden and a variety of events happening in the winter months.
	<i>Northwest Travel Magazine</i> Seven Festive Seasonal Tours Published: 11/2015 Pitched: 6/2015	\$2,897	105,000	Feature article on the Northwest's best places to visit during the Christmas/holiday season included The Oregon Garden's "Christmas in the Garden."
	<i>Travel & Leisure</i> How to Have a Perfect Christmas Day near Portland Published: 12/2015 Pitched: 10/2015	\$26,298	974,000	The Oregon Garden was included in a story by Travel & Leisure writer Sarah Wexler (based in Portland) about Oregon attractions that'll be open on Christmas Day.

 <p>OREGON BEER GROWLER</p> <p>Beer? There's an App for That (And Much, Much More)</p> <p>The Technology Issue</p> <p><small>How App Made Homebrewers and Mobile Gaming Mainstream High Tech Drinking Aides: From Coolers to Highball Manners</small></p>	<p><i>Oregon Beer Growler</i></p> <p>Winter Beer Festivals</p> <p>Published: 12/2015 Pitch Date: 9/2015</p>	<p>\$1,000</p>	<p>25,000</p>	<p>Mt. Angel Wurstfest was included in round-up of the best winter beer/food festivals happening in Oregon.</p>
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Marion County Economic Development

Job Creation Grant Terms and Minimum Requirements

Purpose: The Job Creation Grant program provides grants to eligible applicants to encourage investments in equipment or upgrades to industrial property that will result in the creation of new jobs Marion County.

The Applicant must meet the minimum requirements as outlined below; additional requirements may apply. Please read all requirements before submitting an application. Prospective applicants are encouraged to hold a pre-application conversation with the County prior to submitting the application.

Terms and Requirements:

Grant Amount: \$5,000 per new job created; maximum grant amount of \$50,000.

Private Investment: 75% private match; costs incurred prior to the contract cannot be counted toward the 3:1 match requirement.

Eligible Business: Businesses in operating with proof of revenue for three years or more.

Workforce of 500 or fewer Oregon employees.

Traded sector business that produce and sell its products inside and outside of Marion County.

Eligible Projects: Capital Improvements including: building acquisition, building improvements, permanent structures, permanent fixtures, and permanent trade fixtures.

Equipment and Technology including: purchase of new equipment, upgrades to existing equipment, and technology upgrades to improve the functionality or expand capacity of current operations.

Project Period: Projects must begin after the start date and no later than May 2017. Costs incurred prior to the contract effective date will not be eligible for reimbursement.

Ineligible Projects: (a) Companies that have received funding since June 2014, (b) Funding for individuals, nonprofits, or government entities, (c) applicants with outstanding reports for prior grants, (d) funding for personnel costs, and (e) projects that do not meet the criteria outlined above.

Application Requirements: Applications must be submitted using the following forms: Application Summary Form, Project Narrative, Project Budget, Assurances, and W-9.

Applications can be submitted via email to scavazos@co.marion.or.us; by mail to Community Services PO Box 14500 Salem, OR 97309; or in person to 555 Court St NE Suite 3120, Salem, OR.

Applications must be received no later than noon on Monday, May 2, 2016.

Award Notification: No later than June 30, 2016

This is an information-only document. To learn more, or to obtain an application, please contact Sarah Cavazos at (503) 589-3234, scavazos@co.marion.or.us or visit www.co.marion.or.us/CS/EconomicDevelopment

Community Project Grants Terms and Minimum Requirements

Purpose: The Community Projects Grant program provides grants to nonprofits, legal entities, or municipalities to promote economic development through increasing the livability and safety within communities and unincorporated areas of Marion County. The types of projects funded have varied from façade improvements to park enhancements.

The Applicant must meet the minimum requirements as outlined below; additional requirements may apply. Please read all requirements before submitting an application.

Grant Amount: \$500 to \$50,000

Match Requirement: None.

Eligible Entities: Legal entities, municipalities, or 501(c)(3) non-profit organization.

Eligible Projects: Must have economic development significance as defined in ORS461.540 and contribute to improving the liability and safety of communities and must:

- Be implemented in Marion County.
- Have a countywide significance and/or strong support within a community.
- Have a letter of support from the city, municipality, or jurisdiction in which the project will occur.

Eligible Expenses: Capital construction or facility needs
Project planning and design
Match requirement for larger grants

Project Period: The grant funded portion of the project must begin after the start date of the contract and no later than December 2016. Costs incurred prior to the contract effective date will not be eligible for reimbursement. Grants awarded for match requirements for larger grants must be expended within three years.

Ineligible Projects: (a) Support for on-going programs (b) Funding for individuals, (c) entities funded since July 2015, and (d) Funding for religious organizations where the facility or program includes religious worship or instruction.

Application Requirements: Applications must be submitted using the following forms: Application Summary Form, Project Narrative, Project Budget, Assurances, and W-9.

Applications can be submitted via email to scavazos@co.marion.or.us; by mail to Community Services PO Box 14500 Salem, OR 97309; or in person to 555 Court St NE Suite 3120, Salem, OR.

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Mary Stewart

- OSU Extension Faculty, Agritourism Program
- Based in the OSU Extension Service, Marion County office

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AGRITOURISM IN MARION COUNTY


Oregon State UNIVERSITY **OSU** Extension Service

WHEN WE THINK OF AGRITOURISM...




DEFINITION OF AGRITOURISM

- ✗ Agritourism is an enterprise at a working farm or woodland, ranch or agricultural plant conducted for the enjoyment of visitors that generates supplemental income for the owner.




WHY DEVELOP AGRITOURISM?

- ✗ Keep farms viable
- ✗ Diversify farms
- ✗ Provide an alternative market channel
- ✗ Increase profit margin for the farm operation
- ✗ Educates the public about farming
- ✗ Attracts visitors to the area, bringing more revenue to rural areas and cities.
- ✗ It's what the visiting public wants to do on day trips and vacation

REGULATIONS REFLECTING GROWTH

- ✗ State legislation SB 960.
Limited liability SB 341.
- ✗ Language written into zoning ordinances in many counties to address the parts of agritourism that are not already allowed as an approved farm use.



GOALS OF OSU EXTENSION'S PROGRAM

- ✘ Assist farmers with thoughtful agritourism development and community building.
- ✘ Conduct research to understand the location, size and scope of the sector.
- ✘ Monitor growth and change in the sector.
- ✘ Assist with policy development.
- ✘ Develop channels and tools of communications to inform operators of educational and economic development opportunities.

GOALS OF OSU'S EXTENSION PROGRAM

- ✘ Identify, involve and assist local and statewide partners and networks.
- ✘ Form an advisory organization.
- ✘ Produce and make available educational programs and materials.
- ✘ Conduct an agritourism study in collaboration with partners.
- ✘ Participate in county and agritourism sector development, including strategic planning.

THE OSU COLLABORATIVE PROJECT

- ✘ Inventory current agritourism operations in Marion and Polk counties, Jan – March 2016
 - Internet search + personal knowledge.
 - Interview community economic develop. staff.
 - Interview operators – telephone survey, some in person. Gather info/historical/promotional materials from operators.
- ✘ Record and analyze the findings. Apr – May



Mary Stewart

- OSU Extension Faculty, Applied Economics - Agritourism
- Mary.stewart@oregonstate.edu

PROPOSED 2016-17 ECONOMIC DEVELOPMENT BUDGET

RESOURCES	Approved FY 14-15	Approved FY 15-16	Proposed FY 16-17	Approved FY 16-17	Difference FY 16-17
State Video Lottery	\$ 1,376,388	\$ 1,618,323	\$ 1,618,323	\$ 1,618,323	\$0
Interest	\$ 2,394	\$ 6,053	\$ 12,749	\$ 12,749	\$0
Other Fund Transfers	\$ -	\$ 47,721	\$ -	\$ -	\$0
Settlements	\$ 101,416	\$ 105,000	\$ 200,000	\$ 200,000	\$0
Net Working Capital	\$ 1,195,400	\$ 1,382,330	\$ 1,416,559	\$ 1,353,559	(\$63,000)
TOTAL REVENUE	\$ 2,675,598	\$ 3,159,427	\$ 3,247,631	\$ 3,184,631	(\$63,000)
REQUIREMENTS	Approved FY 14-15	Approved FY 15-16	Proposed FY 16-17	Proposed FY 16-17	Proposed FY 16-17
Lottery Administration (#073310)					
Personnel	\$ 58,754	\$ 92,477	\$ 177,693	\$ 177,693	\$0
M&S	\$ 4,000	\$ 9,500	\$ 25,445	\$ 25,445	\$0
Contractual Services	\$ 22,000	\$ 49,721	\$ 172,000	\$ 169,000	(\$3,000)
County Administrative Charges	\$ 15,424	\$ 72,331	\$ 72,344	\$ 109,484	\$37,140
Contingency	\$ 10,200	\$ 313,202	\$ 324,763	\$ 243,572	(\$81,191)
Ending Fund Balance	\$ 924,356	\$ 727,546	\$ 189,054	\$ 161,549	(\$27,505)
Administration Sub-Total	\$ 1,034,734	\$ 1,264,777	\$ 961,299	\$ 886,743	
Grant/Loan Programs					
073303 - Trade Skills Training	\$ -	\$ -	\$ 50,000	\$ 50,000	\$0
073304 - Community Project Grants	\$ 74,800	\$ 127,726	\$ 174,944	\$ 181,890	\$6,946
073305 - Business Development Grants	\$ 235,000	\$ 285,860	\$ 313,500	\$ 318,110	\$4,610
073306 - Strategic Business Recruitment Fund	\$ -	\$ -	\$ 125,000	\$ 125,000	\$0
073307 - Infrastructure Development Fund	\$ -	\$ 100,000	\$ 206,824	\$ 206,824	\$0
073308 - Business Loan Fund	\$ -	\$ -	\$ 100,000	\$ 100,000	\$0
Grant/Loan Programs Sub-Total	\$ 309,800	\$ 513,586	\$ 970,268	\$ 981,824	
Oregon Garden (#073302)					
Bond Principle	\$ 474,899	\$ 498,355	\$ 522,968	\$ 522,968	\$0
Bond Interest	\$ 77,164	\$ 53,709	\$ 29,096	\$ 29,096	\$0
Oregon Garden Sub-Total	\$ 552,063	\$ 552,064	\$ 552,063	\$ 552,063	
Board Designated Allocations (#073306)					
073301 - Good Neighbor Program	\$ 20,000	\$ 20,000	\$ 20,000	\$ 20,000	\$0
561305 - Transfer to Planning	\$ 324,000	\$ 324,000	\$ 324,000	\$ 324,000	\$0
073306 - SEDCOR	\$ 175,000	\$ 175,000	\$ 160,000	\$ 160,000	\$0
073306 - Travel Salem	\$ 100,000	\$ 100,000	\$ 100,000	\$ 100,000	\$0
073306 - GROW No. Santiam	\$ 60,000	\$ 60,000	\$ 60,000	\$ 60,000	\$0
073306 - Oregon Garden Foundation	\$ 100,000	\$ 100,000	\$ 100,000	\$ 100,000	\$0
073306 - Career and Technical Education Center	\$ -	\$ 50,000	\$ -	\$ -	\$0
BOC Discretion	\$ -	\$ -	\$ -	\$ -	\$0
Board Designated Allocations Sub-Total	\$ 779,000	\$ 829,000	\$ 764,000	\$ 764,000	\$0
TOTAL EXPENDITURES	\$ 2,675,597	\$ 3,159,427	\$ 3,247,631	\$ 3,184,630	\$0
Profit/Loss	\$ 1	\$ -	\$ 0	\$ 1	

EDAB Legislative update 3/9/2016

Oregon Legislative Update	Title	Summary	Update
Economic Development			
SB 1532 A	Minimum Wage	Increase minimum wage in 6 phases until 2023, then rate adjusted annually based on inflation Metro areas: up to \$14.75 Base areas: up to \$13.50 Nonurban areas: up to \$12.50	3/2/2016 Governor signed
SB 1543	Wine Country Plates	Use of net sales of Oregon Wine Country Plates as matching grants for tourism promotion and collaboration with Oregon Wine Board for wine and culinary tourism promotion.	2/29/2016 Passed both House and Senate, awaiting Governor's signature
SB 1583	Office of Small Business Assistance (OSBA)	Governor's bill to authorize Office of Small Business Assistance to facilitate between local government and small businesses when issues arise between entities that create an unfavorable small business environment.	2/29/2016 Passed both House and Senate, awaiting Governor's signature
HB 4146	Transient Lodging Tax	Increased state Transient Lodging tax rate to 1.8% for 4 years and then reduced to 1.5% Requires Oregon Tourism Commission to spend at least 65% on "Tourism Programs", previous iterations of this bill designated "Tourism Marketing Programs"	3/3/2016- House concurred on Senate Bill currently on Speakers desk for signature. Bill is related to the bid for the World Track and Field Championships in Eugene in 2021.
HB 5201	Allocates lottery moneys-	Amendment to return to the full 2.5% net proceed of video lottery dollars to counties as the intended share under ORS 461.547. In biennium 2005-2007, 50% of the costs of the Economic Revitalization Team/ Regional Solutions Team (out of Governor's office) have been funded through the county's share of the video lottery dollars.	3/2/2016 Awaiting Speakers' signature The AOC amendment to HB 5201 was not adopted, so no change in lottery proceeds to the county.

EDAB Legislative update 3/9/2016

County Priority			
HB 4036	Relating to utility regulation- Marion County Interest in Concentra Waste burn plant	Requires retail electric providers located in Oregon to eliminate coal from the electrical supply, increase smaller community based renewable energy projects and Directs PUC to establish stranded cost obligations (ROI) to electric companies affected by the industry changes and creates processes for implementation.	3/3 Bill died in committee at adjournment of session

Follow-up to Exempt Employees Discussion:

Proposed Federal Rule that raises exempt employee in an executive, administrative, professional, computer or outside sales employees, the salary floor would increase from the current \$23,660 to \$50,440. Final rule is expected to be released in July 2016.

- Small Business Administration states it could affect 211,000 small businesses throughout the U.S.
- Annual update mechanism to increase over time
- For 40 hour week that would be an increase from the current standard of \$11.38/hr to \$24.25/hr