



MARION COUNTY BOARD OF COMMISSIONERS

Board Session Agenda Review Form

December 6, 2023

Meeting date: _____

Department: Public Works

Title: Public Hearing for Solid Waste Collection Rate Changes

Agenda Planning Date: Nov. 30, 2023 Management Update/Work Session Date: Dec. 5, 2023 Audio/Visual aids

Time Required: 15 minutes Contact: Brian May Phone: 503.365.3147

Requested Action: Staff requests the Board to hold the public hearing for collection rate changes for haulers within the unincorporated areas of Marion County.

Issue, Description & Background: Public Works staff and Bell & Associates, LLC reviewed the submitted COSA from the franchised haulers. The proposed rates are reasonable and would bring the haulers within the appropriate rate of return on investment allowed within their franchises. This public hearing was set, as required by Marion County's Solid Waste Management Ordinance (MC Code Section 8.05), in order to consider the proposed changes to the solid waste collection rates charged by the franchised haulers.

Financial Impacts: This will impact customers within unincorporated areas of Marion County and medical waste customers.

Impacts to Department & External Agencies: County departments and other garbage customers would see an increase in garbage collections costs and medical waste services.

List of attachments: Marion County Rate Memo, Board Order, Marion County Rate Sheet, Powerpoint slides

Presenter: Brian May, Dennis Mansfield, Chris Bell (Bell & Associates)

Department Head Signature:

Marion County Rate Memo

Waste and recycling collection services are provided to Marion County's (County) residential and commercial customers through an exclusive franchise system where eight private collection companies are assigned exclusive service territories. As the regulator of waste and recycling, the Marion County Commissioners are responsible for ensuring reasonable and adequate rates to provide necessary public service.

There are three collection services provided within the county: roll cart, primarily for residential customers; container, which is offered to commercial customers; and roll-off drop box service.

The Environmental Services division of the Public Works Department completes an annual rate review. The franchised companies submit an annual report to the County that provides detailed costs and revenues associated with providing service within their franchised territory and combined total company operations. The report format provides the capacity to calculate the cost of service for each line of business (roll cart, container, and dropbox). Reported results were analyzed, and the following tasks were completed by Bell & Associates, the County's contracted solid waste rate consultant:

- a. Analyze and compare the reported route collection hours to the reported customer counts for each line of business.
- b. Using a predictive test of revenue for each line of business, ensure the revenues are reasonable for the number of reported customers.
- c. By thoroughly reviewing the reported direct cost line items, determine if the expense is reasonable in relation to the customer and operational data entered from the detailed cost report.
- d. Utilize a predictive test of disposal to determine if the reported disposal expense is reasonable.
- e. Using the reported administrative line items, determine if the expense is reasonable for the operational data entered from the detailed cost report.
- f. Review the costs between the County and the company's other franchised collection operations to determine if the allocations are reasonable.

The results of operations are summarized in Table 1 on the following page.

Table 1: 2022 Adjusted Marion County Composite Results

Description	Rural Results	Urban Results	Composite	% of Expense
Revenue	\$9,394,344	\$6,149,664	\$15,544,008	
Disposal Expense	\$2,789,163	\$2,138,033	\$4,927,196	33.9%
Labor Expense	\$2,297,205	\$1,131,362	\$3,428,567	23.7%
Truck Expense	\$1,710,993	\$875,591	\$2,586,584	17.8%
Equipment Expense	\$288,909	\$167,659	\$456,568	3.1%
Franchise Fees	\$261,504	\$185,328	\$446,832	3.1%
Other Direct Expenses	\$189,465	\$55,039	\$244,504	1.7%
Mgmt. and Admin/Cust Svcs	\$1,403,387	\$1,027,703	\$2,431,090	16.7%
Total Expenses	\$8,940,626	\$5,580,715	\$14,521,341	100.0%
Income (Revenue – Expenses)	\$453,718	\$568,949	\$1,022,667	
Return on Revenues	4.83%	9.25%	6.58%	

Once the reports were reviewed and adjustments made, estimating the financial performance for 2023 was completed by applying the following assumptions to the 2022 adjusted expenses:

- Driver wages were escalated by 5%
- Health insurance premiums increased by 15.8%
- Fuel costs decreased by 9.5% from 2022
- Commingled recycling processing increased by 60.3%, primarily due to the slowing economy
- Other expenses influenced by inflation were increased by 4.3% in 2023. According to the US Bureau of Labor Statistics. (All items in West - Size Class A, urban wage earners, and clerical workers, not seasonally adjusted)

To set uniform collection rates, the County is segregated into two regions: urban, located within the Salem urban growth boundary, and the rest of the unincorporated county, identified as rural. For reporting purposes, the financial results of all three services are combined to generate a composite report; however, setting collection rates at or near the cost of service for all three service types is the objective of the County. Table 2 on the following page summarizes the increased cost by region and the percentage increase to the respective expense used to calculate the rates. The estimated increase at the bottom of the table is the expected increase compared to the total cost of collection operations for each region.

Table 2: Estimated Increased Expenses from 2022 to 2023 by Region

Urban Collection Region				Rural Collection Region		
Expense	Amount	% ▲		Expense	Amount	% ▲
Labor	76,360	5.0%		Labor	131,419	5.0%
Health	32,046	15.8%		Health	64,043	15.8%
Fuel	(27,184)	-9.5%		Fuel	(54,862)	-9.5%
Truck	21,192	3.1%		Truck	42,962	3.1%
Recycling	78,807	60.3%		Recycling	66,851	59.8%
Other	22,450	0.8%		Other	54,116	1.4%
Totals	203,671	3.6%		Totals	304,529	3.4%

Financial data was consolidated by service, showing the collection system's total revenues and expenses. This consolidated report allows the calculation of the system's return-on-revenue and provides a measure of the adequacy of rates. Tables 3 and 4 summarize the estimated 2023 return for each collection service provided within the County's collection regions.

Table 3: Projected 2023 Urban Region Rate of Return

Cost Component	Roll Cart	Container	Drop Box	Composite
Revenues	3,992,259	1,699,326	590,904	6,282,489
Collection Costs	3,769,204	1,487,732	527,450	5,784,386
Franchise Income	223,055	211,594	63,454	498,103
Return on revenues	5.6%	12.5%	10.7%	7.9%

Table 4: Projected 2023 Rural Region Rate of Return

Cost Component	Roll Cart	Container	Drop Box	Composite
Revenues	5,273,858	2,083,733	2,277,751	9,635,342
Collection Costs	4,889,536	2,066,999	2,288,620	9,245,155
Franchise Income	384,322	16,734	-10,869	390,187
Return on revenues	7.3%	0.8%	-0.5%	4.0%

Urban Rates

No rate adjustment is required when the composite results are above 10%; however, roll cart service pulls down the composite while container service partially subsidizes urban operations. Therefore, rather than recalibrating the rates by increasing roll cart and drop box services to ten percent and reducing container service to the same margin, County staff recommends a 3.9% increase to roll cart service to increase the urban composite to a ten percent return. Scheduled increases in 2024 for yard debris disposal and labor costs totaling 1.0% were incorporated into the cart collection rates summarized in Table 5.

Table 5: Proposed 2024 Rate Increases to Urban Roll Cart Service

Service	Current Rate	\$ Increase	Proposed Rate	% Increase
Residential 20-gallon cart	\$26.36	\$1.29	\$27.65	4.9%
Residential 35-gallon cart	\$28.95	\$1.43	\$30.38	4.9%
Residential 65-gallon cart	\$38.50	\$1.89	\$40.39	4.9%
Residential 95-gallon cart	\$45.23	\$2.22	\$47.45	4.9%
Commercial 35-gallon cart	\$20.87	\$1.02	\$21.89	4.9%
Commercial 65-gallon cart	\$33.06	\$1.62	\$34.68	4.9%
Commercial 95-gallon cart	\$42.22	\$2.07	\$44.29	4.9%

Rural Rates

The projected rate of return for rural cart collection service requires a 3.7% increase, summarized in Table 6.

Table 6: Proposed 2024 Rate Increases for Rural Roll Cart Service

Service	Current Rate	\$ Increase	Proposed Rate	% Increase
Residential 35-gallon cart	\$30.75	\$1.15	\$31.90	3.7%
Residential 65-gallon cart	\$38.42	\$1.42	\$39.84	3.7%
Residential 95-gallon cart	\$46.80	\$1.73	\$48.53	3.7%
Commercial 35-gallon cart	\$25.45	\$0.94	\$26.39	3.7%
Commercial 65-gallon cart	\$38.31	\$1.42	\$39.73	3.7%
Commercial 95-gallon cart	\$49.37	\$1.83	\$51.20	3.7%

Rural Container Rates

Last year, the Commissioners approved increasing the rural collection service rates for the smaller containers over two years, as detailed in Table 7 on the following page.

Table 7: Approved Rate Increase for Rural Commercial Collection Service

Service	2022 Rate	\$ ▲	2023 Rate	\$ ▲	2024 Rate
1 yard	\$78.17	\$27.45	\$105.62	\$27.45	\$133.07
1-1/2 yard	\$104.75	\$20.53	\$125.28	\$20.53	\$145.81
2 yard	\$134.42	\$12.04	\$146.46	\$12.04	\$158.50

Fuel and labor expenses for commercial collection are expected to rise in 2024; therefore, a minor increase of 1.5% is recommended and summarized in Table 8.

Table 8: Approved Rate Increase for Rural Commercial Collection Service

Service	Current Rate	\$ ▲	2024 Rate	% ▲
1 yard	\$133.07	\$2.00	\$135.07	1.5%
1-1/2 yard	\$145.81	\$2.19	\$148.00	1.5%
2 yard	\$158.50	\$2.38	\$160.88	1.5%
3 yard	\$202.01	\$3.03	\$205.04	1.5%
4 yard	\$269.15	\$4.04	\$273.19	1.5%
5 yard	\$337.20	\$5.06	\$342.26	1.5%
6 yard	\$361.30	\$5.42	\$366.72	1.5%
8 yard	\$480.99	\$7.21	\$488.20	1.5%

Medical Waste

Rates for medical waste collection were last adjusted by the Commissioners in 2019. Since then, materials (medical boxes), labor, and collection expenses have increased by 12.6 %, and disposal is scheduled to increase by 71%, from \$87.45 to \$150 per ton in 2024. Table 9 summarizes the increase requested for the two service levels provided within Marion County.

Table 9: Medical Waste Results of Operation

Year	2022		2023		2024	
	Heavy	Low	Heavy	Low	Heavy	Low
Revenue	136,181	33,350	161,881	41,844	161,881	41,844
Total Expense	133,454	32,644	154,042	36,155	170,083	39,464
Net Income	2,727	706	7,838	5,688	(8,202)	2,380
ROR	2.0%	2.1%	4.8%	13.6%	-5.1%	5.7%
% Increase					17%	5%

* A heavy customer disposes of 60 boxes or more per month

**BEFORE THE BOARD OF COMMISSIONERS
FOR MARION COUNTY, OREGON**

In the matter of considering adjustment)
of collection rates for haulers within the)
unincorporated areas of Marion County)

ORDER

This matter came before the Board of Commissioners at its regular scheduled public meeting of December 6, 2023, to consider updated collection rates for collection franchises within the unincorporated areas of Marion County.

WHEREAS, under Marion County Code section 8.05.480, the Marion County Board of Commissioners shall conduct a public hearing before any collection and disposal rates may be adjusted, following an investigation conducted by the Director of the Marion County Department of Public Works; and

WHEREAS, the Director of the Marion County Department of Public Works has conducted an investigation and recommends the adjustment of collection rates for solid waste haulers within the unincorporated areas of Marion County; and

WHEREAS, the Marion County Board of Commissioners has conducted a public hearing on December 6, 2023 and, after hearing all testimony and considering all evidence presented, concludes that collection rates for solid waste haulers within the unincorporated areas of Marion County should be adjusted; now, therefore

IT IS HEREBY ORDERED that the Board of Commissioners approves the adjustment of solid waste collection rates in the unincorporated areas of Marion County as described on Exhibit A attached hereto.

DATED at Salem, Oregon, this _____ day of December, 2023.

MARION COUNTY
BOARD OF COMMISSIONERS

Chair

Commissioner

Commissioner

Marion County Approved Rates 01-01-23				Price Increase		Marion County Proposed Rates 01-01-24		
ROLL CART SERVICE				Urban	Rural	UGB	Rural	Sparse
I. Residential Curbside - Monthly rate for weekly service. ~ see definitions								
A) Type of Service								
20 gallon roll cart service -	\$17.96	\$29.92	\$34.06	4.9%	3.7%	\$18.84	\$31.03	\$35.32
20 gallon roll cart service	\$26.36	N/A	N/A	4.9%	3.7%	\$27.65	N/A	N/A
35 gallon roll cart service	\$28.95	\$30.75	\$34.84	4.9%	3.7%	\$30.37	\$31.89	\$36.13
65 gallon roll cart service	\$38.50	\$38.42	\$43.00	4.9%	3.7%	\$40.39	\$39.84	\$44.59
95 gallon roll cart service	\$45.23	\$46.80	\$50.82	4.9%	3.7%	\$47.45	\$48.53	\$52.70
B) Hardship Service [meeting criteria]								
20 gallon roll cart service -	\$19.41	\$31.04	\$35.17	4.9%	3.7%	\$20.36	\$32.19	\$36.47
20 gallon roll cart service	\$27.82	N/A	N/A	4.9%	3.7%	\$29.18	N/A	N/A
35 gallon roll cart service	\$30.47	\$31.88	\$35.96	4.9%	3.7%	\$31.97	\$33.06	\$37.29
C) Residential - Other Cart Charges								
Occasional extra's - (35 gallon eq	\$5.57	\$5.59	\$6.37	4.9%	3.7%	\$5.84	\$5.80	\$6.61
Each additional garbage cart - Monthly rate for weekly service								
35 gallon roll cart	\$15.55	\$16.32	\$18.44	4.9%	3.7%	\$16.31	\$16.92	\$19.12
65 gallon roll cart	\$25.09	\$24.98	\$27.94	4.9%	3.7%	\$26.32	\$25.90	\$28.98
95 gallon roll cart	N/A	\$33.19	\$36.10	4.9%	3.7%	N/A	\$34.42	\$37.44
95 gallon mixed organics addition	\$9.16	N/A	N/A	4.9%	3.7%	\$9.61	N/A	N/A
95 gallon mixed organics - without eq	\$17.19	N/A	N/A	4.9%	3.7%	\$18.03	N/A	N/A
95 gallon mixed recycling - without eq	\$11.19	\$15.37	\$17.44	4.9%	3.7%	\$11.74	\$15.94	\$18.08
Residential on-call customer - 35 Premium service	\$11.89	\$11.85	\$14.98	4.9%	3.7%	\$12.47	\$12.29	\$15.53
	\$8.28	\$13.41	\$13.41	4.9%	3.7%	\$8.69	\$13.91	\$13.91
II. Multi-Family & Mobile Home Parks Curbside - Monthly rate for weekly service. ~ see definitions								
A) Type of Service								
35 gallon roll cart service	\$19.47	\$25.39	\$28.41	4.9%	3.7%	\$20.42	\$26.33	\$29.46
65 gallon roll cart service	\$29.45	\$37.18	\$41.54	4.9%	3.7%	\$30.90	\$38.56	\$43.08
B) Multi-Family & Mobile Home Parks - Other Cart Charges								
Occasional extra's - (35 gallon eq	\$5.57	\$5.59	\$6.37	4.9%	3.7%	\$5.84	\$5.80	\$6.61
95 gallon mixed organics cart -	\$17.19	N/A	N/A	4.9%	3.7%	\$18.03	N/A	N/A
35 gallon food waste cart	\$10.05	N/A	N/A	4.9%	3.7%	\$10.55	N/A	N/A
65 gallon food waste cart	\$15.43	N/A	N/A	4.9%	3.7%	\$16.18	N/A	N/A
95 gallon food waste cart	\$20.80	N/A	N/A	4.9%	3.7%	\$21.82	N/A	N/A
Premium service	\$7.58	\$13.41	\$13.41	4.9%	3.7%	\$7.95	\$13.91	\$13.91
III. Commercial Cart- Monthly rate for weekly service. ~ see definitions								
A) Type of Service								
35 gallon roll cart service	\$20.87	\$25.45	\$30.03	4.9%	3.7%	\$21.89	\$26.39	\$31.14
65 gallon roll cart service	\$33.06	\$38.31	\$40.26	4.9%	3.7%	\$34.68	\$38.31	\$41.75
95 gallon roll cart service	\$42.22	\$49.37	\$51.32	4.9%	3.7%	\$44.29	\$51.19	\$53.22
B) Commercial - Other Cart Charges								
Each additional cart - (35 gallon eq	\$11.89	\$11.40	\$12.24	4.9%	3.7%	\$12.47	\$11.82	\$12.69
Occasional extra's - (35 gallon eq	\$7.65	\$6.59	\$6.99	4.9%	3.7%	\$8.02	\$6.84	\$7.24
95 gallon mixed organics cart -	\$17.19	N/A	N/A	4.9%	3.7%	\$18.03	N/A	N/A
35 gallon food waste cartj	\$10.05	N/A	N/A	4.9%	3.7%	\$10.55	N/A	N/A
65 gallon food waste cartj	\$15.43	N/A	N/A	4.9%	3.7%	\$16.18	N/A	N/A
95 gallon food waste cartj	\$20.80	N/A	N/A	4.9%	3.7%	\$21.82	N/A	N/A
IV. Cart Fees								
Exchange Fee: Charge that applies if customer switches								
Single cart	\$20.74	\$27.94	\$44.71	4.9%	3.7%	\$21.76	\$28.98	\$46.36
Multiple carts	\$34.52	\$39.12	\$55.88	4.9%	3.7%	\$36.21	\$40.57	\$57.95
Delivery Fee: Charge that applies if established customer								
Single cart	\$20.74	\$27.94	\$44.71	4.9%	3.7%	\$21.76	\$28.98	\$46.36
Multiple carts	\$34.52	\$39.12	\$55.88	4.9%	3.7%	\$36.21	\$40.57	\$57.95
Redelivery Fee: Charge that applies if customer becomes								
Single cart	\$20.74	\$27.94	\$44.71	4.9%	3.7%	\$21.76	\$28.98	\$46.36
Multiple carts	\$34.52	\$39.12	\$55.88	4.9%	3.7%	\$36.21	\$40.57	\$57.95
Each additional 95 gallon mixed recycling cart	\$3.44	\$3.38	\$3.38	4.9%	3.7%	\$3.60	\$3.50	\$3.50
Return trip charge	\$11.89	\$11.85	\$14.98	4.9%	3.7%	\$12.47	\$12.29	\$15.53
Late Fee (Formally Service)	\$28.63	\$27.94	\$27.94	4.9%	3.7%	\$30.03	\$28.98	\$28.98
Damaged carts	\$77.10	\$75.83	\$75.83	4.9%	3.7%	\$80.88	\$78.63	\$78.63
Contamination fee - each cart mi	\$15.42	\$15.17	\$15.17	4.9%	3.7%	\$16.18	\$15.73	\$15.73
CONTAINER SERVICE								
V. Commercial Container - Monthly rate for weekly service.								
A) Type of Service								
Loose Manual - First Stop								
One Yard	\$80.89	\$105.62	\$122.52	0.0%	27.9%	\$80.89	\$135.07	\$162.08
One and a Half Yard	\$113.88	\$125.28	\$140.30	0.0%	18.1%	\$113.88	\$148.00	\$177.60
Two Yard	\$145.90	\$146.46	\$165.49	0.0%	9.8%	\$145.90	\$160.88	\$193.05
Three Yard	\$209.29	\$202.01	\$242.42	0.0%	1.5%	\$209.29	\$205.04	\$246.05
Four Yard	\$265.81	\$269.15	\$341.80	0.0%	1.5%	\$265.81	\$273.19	\$346.93
Five Yard	\$326.06	\$337.20	\$404.53	0.0%	1.5%	\$326.06	\$342.25	\$410.60
Six Yard	\$381.97	\$361.30	\$450.61	0.0%	1.5%	\$381.97	\$366.72	\$457.37
Eight Yards	\$482.53	\$480.99	\$600.83	0.0%	1.5%	\$482.53	\$488.20	\$609.84
Loose Automated - First Stop								
Two Yard	\$133.72	\$134.42	\$151.89	0.0%	1.5%	\$133.72	\$136.44	\$154.17
Three Yard	\$173.89	\$202.01	\$242.42	0.0%	1.5%	\$173.89	\$205.04	\$246.05
Four Yard	\$227.45	\$269.15	\$341.80	0.0%	1.5%	\$227.45	\$273.19	\$346.93
Five Yard	\$282.22	\$337.20	\$404.53	0.0%	1.5%	\$282.22	\$342.25	\$410.60
Six Yard	\$333.31	\$361.30	\$450.61	0.0%	1.5%	\$333.31	\$366.72	\$457.37
Eight Yard	\$434.27	\$480.99	\$600.83	0.0%	1.5%	\$434.27	\$488.20	\$609.84
Each additional stop per week - charged the regular rate divided by four. Haulers may charge no	(\$10.00)	(\$10.00)	(\$10.00)	0.0%	1.5%	(\$10.00)	(\$10.15)	(\$10.15)
B) Container - Other Charges								
Each additional 95 gallon mixed delivery fee - restarts,	\$3.27	\$3.27	\$3.27	0.0%	3.7%	\$3.27	\$3.39	\$3.39
Late Fee (Formally Service)	\$30.16	\$35.44	\$50.63	0.0%	1.5%	\$30.16	\$35.97	\$51.39
Inaccessible containers - see special service rate	\$27.27	\$25.32	\$25.32	0.0%	1.5%	\$27.27	\$25.69	\$25.69
Occasional extra's & overload - see special service rate								
Franchisee will not move rear-load container further than length of franchisee's vehicle, on hard, flat surface.								
C) Compacted Material								
Compactor and container must be compatible with collector equipment, and be in a safe and operable condition. Mechanically or manually compacted, altered or compacted and shredded waste is three (3) times the loose rate.								
DROP BOX SERVICE								

VI. Drop Box Service (All rates are plus disposal, demurrage charge, mileage, and rental where applicable)

A) Loose Material+									
10 yard	\$158.00	\$158.00	\$158.00	0.0%	0.0%	\$158.00	\$158.00	\$158.00	
20 yard	\$183.00	\$183.00	\$183.00	0.0%	0.0%	\$183.00	\$183.00	\$183.00	
30 yard	\$183.00	\$183.00	\$183.00	0.0%	0.0%	\$183.00	\$183.00	\$183.00	
40 yard	\$198.00	\$198.00	\$198.00	0.0%	0.0%	\$198.00	\$198.00	\$198.00	
50 yard	\$198.00	\$198.00	\$198.00	0.0%	0.0%	\$198.00	\$198.00	\$198.00	

Zone mileage is charged as follows:

Zone 1 - Salem UGB or 1 - 5 mile radius of W-T-E-F = No Mileage charge				0.0%	0.0%				
Zone 2+ - more than 5 air miles	\$34.00	\$34.00	\$34.00	0.0%	0.0%	\$34.00	\$34.00	\$34.00	
Zone 3+ - more than 15 air miles	\$84.00	\$84.00	\$84.00	0.0%	0.0%	\$84.00	\$84.00	\$84.00	
Zone 4+ - more than 25 air miles	\$104.00	\$104.00	\$104.00	0.0%	0.0%	\$104.00	\$104.00	\$104.00	
Zone 5+ - more than 35 air miles	\$149.00	\$149.00	\$149.00	0.0%	0.0%	\$149.00	\$149.00	\$149.00	

***W-T-E-F - Waste to Energy Facility Located in Brooks, Oregon

B) Compacted Units

Customer supplies the

be compatible and safe to use with collector equipment. Plus Mileage charge as shown above. Minimum

\$231.00	\$231.00	\$231.00	0.0%	0.0%	\$231.00	\$231.00	\$231.00	
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+ Disposal cost multiplied by 1.03 plus zone mileage charge for compacted units

C) Disposal Fee

Solid Waste disposed of at an in-county approved facility - \$87.45 Per ton or \$13.00 Per Yard
Solid Waste required to be disposed of at an out-of-county approved facility - See special service rate

D) Drop Box - Other Charges

Each additional 95 gallon mixed recycling cart	\$3.13	\$3.13	\$3.13	0.0%	0.0%	\$3.13	\$3.13	\$3.13	
Rental per day after first 4-days	\$12.00	\$12.00	\$12.00	0.0%	0.0%	\$12.00	\$12.00	\$12.00	
Monthly drop box rental	\$118.00	\$118.00	\$118.00	0.0%	0.0%	\$118.00	\$118.00	\$118.00	
Delivery fee - occasional or first time user	\$36.00	\$36.00	\$36.00	0.0%	0.0%	\$36.00	\$36.00	\$36.00	
special service rate									

VII. Special Services

Collector will charge the reasonable cost of disposal. Charges are to be related to a similar schedule of fees where possible. All services are plus franchise fee and plus cost of disposal. If debris exceeds 10 yards, use of drop box is at collectors discretion.

A) Janitorial Services and Call Backs (per hour)

One person and one truck, portal to portal	\$147.05	\$145.93	\$145.93	0.0%	1.5%	\$147.05	\$147.05	\$147.05	
Two persons and one truck, portal to portal	\$200.52	\$198.99	\$198.99	0.0%	1.5%	\$200.52	\$200.52	\$200.52	

B) Residential Medical Waste
One gallon sharps container service (same day as garbage collection service)

\$15.56	\$19.95	\$19.95	0.0%	0.0%	\$19.95	\$19.95	\$19.95	
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VIII. Commercial Medical Waste - Service Provided by Marion Environmental Services

A) Low Volume Generators 1-59 boxes per month

20 gallon box/bag	\$25.00	N/A	N/A	5.0%	0.0%	\$26.25	N/A	N/A	
Each additional box/bag	\$14.32	N/A	N/A	5.0%	0.0%	\$15.03	N/A	N/A	
35 gallon box/bag	\$27.00	N/A	N/A	5.0%	0.0%	\$28.35	N/A	N/A	
Each additional box/bag	\$16.59	N/A	N/A	5.0%	0.0%	\$17.42	N/A	N/A	

B) High Volume Generators 60+ boxes per month

20 gallon box/bag	\$14.75	N/A	N/A	17.0%	0.0%	\$17.26	N/A	N/A	
Each additional box/bag	\$11.84	N/A	N/A	17.0%	0.0%	\$13.86	N/A	N/A	
Salem Hospital - 20Gal - C	\$7.51	N/A	N/A	17.0%	0.0%	\$8.78	N/A	N/A	
35 gallon box/bag	\$16.75	N/A	N/A	17.0%	0.0%	\$19.60	N/A	N/A	
Each additional box/bag	\$13.75	N/A	N/A	17.0%	0.0%	\$16.09	N/A	N/A	
Salem Hospital - 30Gal - C	\$8.04	N/A	N/A	17.0%	0.0%	\$9.41	N/A	N/A	

IX. DEFINITIONS

A) Accessible

Cart must be located in a single location with acceptable vehicle turning radius and adequate drive-up access. There must be no tree limbs adjacent to cart(s), and cart(s) must be accessible without manual movement.

B) Additional Carts

Each additional cart must be placed 4' apart side by side on

C) Bankruptcy

Customers who have had bankruptcy shall provide one billing cycle advance payment on commercial and residential service. Payment is due at time of delivery of service for industrial service.

D) Cart Weight Limit

Maximum weights per cart: 20 gallon cart - 40 pounds, 35

E) Charges

No franchised hauler shall charge a rate within the unincorporated areas of Marion County greater than that established by the Marion

F) Collection Day

prior to 6:00 a.m. on day of collection. Customers shall not

G) Commercial Cart Service

Applies to all cart service except single family, multi-family, and mobile home park residential service. The collector will

H) Compostable Material

Yard debris, food waste and soiled paper when source separated for composting but

I) Damaged Carts

customer places hazardous chemicals, paints, corrosive

J) Food Waste

shellfish, grains, fruits and vegetables, which attends or results from storage, preparation, cooking, handling, selling or serving of food for human consumption. Includes, but is not limited to, excess, spoiled or unusable foods or Includes paper products that have been in contact with food or food waste to the degree that they would not be able to be recycled into new paper products. Food soiled paper includes, but is not limited to

K) Hardship (Not at curb)

Hardship service is provided at residential households where no one in the household is

L) Janitorial & Call Back (per hour)

Collection of solid waste or recyclable materials that require additional handling by

M) Mixed Organics

mixed compostables) means the process where two or more types of compostable materials are

N) Mixed Recycling

the process where two or more recyclable materials are

O) Multi Family & Mobile Home Park Service

The collector will provide cart for weekly garbage service and 1 95 gallon roll cart for every other week mixed recycling. Each multi family unit will be charged

P) NSF & Interest Charges

Fee is based upon regulated allowance for such penalty.

Q) Premium Service

Additional charge per cart per month, weekly collection for collection at the house up to 300ft (if over 300ft special services: hourly fee applies). Carts must be accessible with clear & unobstructed access so hauler can operate automated equipment. Hauler may request damage waiver form.

R) Residential Service

The collector will provide cart for weekly garbage service and 1 95 gallon roll cart for every other week mixed recycling. UGB Only also includes -1 95 gallon

S) Cart Fees

Charge that applies if customer switches service which requires

T) Return Trip Charge

Fee will apply when a cart is blocked or not accessible at the time of service.

U) Late Fee (Service Interrupt Fee)

Flat fee will be charged after 60-
days of non-payment.

V) Vacation Credit
There will be a pro-rated credit
allowed on the regular monthly
charge for service which is
canceled for 3 consecutive
weeks or more, when Hauler is

A scenic view of a river with rapids flowing through a forested, rocky landscape. The water is a vibrant blue-green color, and the surrounding area is covered in dense green trees and mossy rocks.

2022-23 Solid Waste and Recycling Collection Rates for Marion County

Presentation to the Marion County Commissioners
December 6, 2023

Annual Cost of Service Analysis (COSA)

- Each of the 8 franchised haulers submits a standardized financial report of company operations in Marion County
- Each submitted report was reviewed by Chris Bell, CPA
 - Analyze and compare the reported customer counts to the collection hours
 - Use predictive tests of revenues and expenses
 - Compare costs between County operations and other cities / collection operations
 - Adjust the reported costs to calculate the cost for each service in the urban and rural regions of Marion County
- Financial Results are used calculate the cost of providing service

Adjusted 2022 Marion County Composite

Description	Rural Results	Urban Results	Composite	% of Expense
Revenue	\$9,394,344	\$6,149,664	\$15,544,008	
Disposal Expense	\$2,789,163	\$2,138,033	\$4,927,196	33.9%
Labor Expense	\$2,297,205	\$1,131,362	\$3,428,567	23.7%
Truck Expense	\$1,710,993	\$875,591	\$2,586,584	17.8%
Equipment Expense	\$288,909	\$167,659	\$456,568	3.1%
Franchise Fees	\$261,504	\$185,328	\$446,832	3.1%
Other Direct Expenses	\$189,465	\$55,039	\$244,504	1.7%
Mgmt. and Admin/Cust Svcs	\$1,403,387	\$1,027,703	\$2,431,090	16.7%
Total Expenses	\$8,940,626	\$5,580,715	\$14,521,341	100.0%
Income (Revenue – Expenses)	\$453,718	\$568,949	\$1,022,667	
Return on Revenues	4.83%	9.25%	6.58%	

Estimated Increase in Collection Expenses for 2023

Urban Collection Region			Rural Collection Region		
Expense	Amount	% ▲	Expense	Amount	% ▲
Labor	76,360	5.0%	Labor	131,419	5.0%
Health	32,046	15.8%	Health	64,043	15.8%
Fuel	(27,184)	-9.5%	Fuel	(54,862)	-9.5%
Truck	21,192	3.1%	Truck	42,962	3.1%
Recycling	78,807	60.3%	Recycling	66,851	59.8%
Other	22,450	0.8%	Other	54,116	1.4%
Totals	203,671	3.6%	Totals	304,529	3.4%

January 1, 2023 Rate Increases

Urban Region

2.8% for cart collection service

Rural Region

1.1% for cart collection service

Two-year increase for small containers (1, 1.5, and 2 yd.)

Drop Box increases for haul and zone rates

Projected 2023 Results by Service and Region

URBAN REGION

Service	Return
Cart (Residential)	5.6%
Container (Commercial)	12.50%
Drop Box	10.7%
Urban Composite	7.9%

Propose **4.9%** Increase to Cart Service

35 gallon cart increased by \$1.43 per month

Proposed 35 gallon rate: \$30.38

65 gallon cart increased by \$1.89 per month

Proposed 65 gallon rate: \$40.39

RURAL REGION

Service	Return
Cart (Residential)	7.3%
Container (Commercial)	0.8%
Drop Box	-0.5%
Rural Composite	4.0%

Propose **3.7%** Increase to Cart Service

35 gallon cart increased by \$1.15 per month

Proposed 35 gallon rate: \$31.90

Propose **1.5%** Increase to Container Service

3 yd. weekly container increased by \$3.03 per month

Proposed 3 yd. rate: \$205.04

Medical Waste Rate Increase

Year	2024	
Customer Type	Heavy	Low
Revenue	161,881	41,844
Total Expense	170,083	39,464
Net Income	(8,202)	2,380
ROR	-5.1%	5.7%
% Increase	17%	5%

Last significant increase for collection was 2019

Labor, collection, and medical box expense has increased 12.6%

Disposal is scheduled to increase to \$150 per ton

Heavy customers dispose 60 boxes or more per month

Questions

A scenic view of a river with rapids flowing through a dense forest of evergreen trees. The water is a vibrant turquoise color, and the surrounding rocks are covered in moss. The river flows from the upper right towards the lower left, with several small cascades and rapids. The forest is lush and green, with many trees visible in the background and foreground. The overall atmosphere is peaceful and natural.