

MARION COUNTY BOARD OF COMMISSIONERS

Work Session Summary Minutes

OREGON

Enterprise Resource Planning (ERP) Discussion

March 25, 2025. 3:00 PM Courthouse Square, 555 Court St. NE, Salem 5th Floor, Suite 5232, Commissioners Board Room

ATTENDANCE:

Commissioners: Colm Willis, and Kevin Cameron. Board's Office: Jan Fritz, Chris Eppley, and Chad Ball. Legal Counsel: Scott Norris, Steve Elzinga, Plante Moran: Natalie Schwarz, Annie Gallagher, Chris Achkar Finance: Jeff White, Toby Giddings Information Technology: Gary Christofferson, Barret Crowe, Human Resources: Allycia Weathers, Salvador Llerenas Business Services: Tamra Goettsch,

Commissioner Colm Willis called the meeting to order at 3:00 p.m.

Summary

The meeting discussed the selection of Oracle Fusion Cloud as the ERP system and Sierra-Cedar as the implementation partner. The project, initiated in November 2023, involved weekly meetings and a comprehensive RFP process. The selected system will replace the outdated Oracle system, offering improved functionality, reduced manual processes, and better data management. The implementation will cost \$6.6 million initially, with an annual subscription of \$500,000. Sierra-Cedar's commitment to 56,000 hours of staffing was highlighted as a key factor. The goal is to start implementation by June 2025.

Plante Moran Presentation

- Project Initiation:
 - Began in November 2023 with contract signed with Plante Moran.
- Governance Structure:
 - Established project steering committee.
 - Weekly meetings with representatives from all major departments.
 - Included project management team, functional process owners, and technical experts.
- Project Objectives:
 - Implement a modern, cloud-based ERP system.
 - Improve functionality and reporting.
 - Eliminate redundant manual processes.
 - Streamline data management and accessibility.

- Evaluation Process:
 - Captured approximately 1,300 requirements:
 - Across HR, finance, payroll, and technical areas.
 - Conducted comprehensive needs assessment and gap analysis.
 - \circ $\;$ Developed detailed Request for Proposal (RFP).
 - Received 17 initial proposals.
 - \circ Shortlisted to 5 vendors through multiple evaluation rounds.
- Demonstration Phase:
 - Conducted 9 total days of vendor demonstrations.
 - Involved approximately 20 in-person and 40 virtual participants.
 - Evaluated software capabilities, implementation approaches, and vendor fit.
- Key Evaluation Criteria:
 - Software requirements and capabilities.
 - Implementation approach.
 - Technical requirements.
 - Cloud readiness.
 - Cost considerations.
 - \circ $\,$ Vendor background and references.
- Final Recommendation:
 - Oracle Fusion Cloud selected as the software solution.
 - Sierra Cedar recommended as implementation partner.
 - Estimated 18-month implementation timeline.
 - Total implementation cost \$6.6 million.
 - Annual subscription cost of \$500,000.

Questions

- Discussed implementation costs:
 - \$6.6 million one-time implementation.
 - \$500,000 annual subscription
- Explored potential additional modules not included in initial pricing:
 - Inventory management, learning management, pensions.
- Addressed staffing needs for implementation, including backfill strategies.
- Examined change management processes and workflow improvements.
- Confirmed fixed pricing for first five years with potential 4% annual increase after.

Other

- Current system is outdated and lacks modern functionality.
- New system will provide better reporting and streamlined processes.
- Employees showed excitement about potential system improvements.
- Payroll and HR processes will be significantly modernized.
- Mobile and self-service capabilities will be introduced.

Next Steps

- Notify vendors of recommendation.
- Begin contract negotiations.
- Submit final vendor contract to Board of Commissioners.
- Tentative implementation start in July 2025.
- Develop detailed implementation and change management plan.
- Prepare for 18-month implementation process.

Adjourned – time: 4:20 p.m. Minutes by: Mary Vityukova Reviewed by: Gary L. White