

MARION COUNTY FAIR BOARD TREASURER'S REPORT

Balance Sheet

JUNE 7, 2017

	2016	2016	2017	2017
	Amended	YTD	Adopted	YTD
Fair Ops Summary				
Total Revenues	248,262.00	265,033.94	248,687.00	56,194.00
Less Total Expenditures	330,898.96	271,731.08	372,807.00	38,309.80
Fair Operating Income (Loss)	(82,636.96)	(6,697.14)	(124,120.00)	17,884.20
County Contribution	50,000.00	50,000.00	50,000.00	50,000.00
Fair Net Income (Loss)	(32,636.96)	43,302.86	(74,120.00)	67,884.20
Fair Admin Summary				
Total Revenues	47,534.67	47,845.83	47,704.00	47,578.84
Less Total Expenditures	99,287.04	94,861.14	101,918.00	3,723.53
Admin Operating Income (Loss)	(51,752.37)	(47,015.31)	(54,214.00)	43,855.31
County Contribution	47,557.00	47,557.00	47,557.00	47,557.00
Admin Net Income (Loss)	(4,195.37)	541.69	(6,657.00)	91,412.31
Fund Balance				
Carryover from Previous Fair	77,438.04	77,438.04	121,283.00	115,999.59
Fair Ops Net Income (Loss)	(32,636.96)	43,302.86	(74,120.00)	67,884.20
Admin Net Income (Loss)	(4,195.37)	541.69	(6,657.00)	91,412.31
Carryover to Next Fair	40,605.71	121,282.59	40,506.00	275,296.10

MARION COUNTY FAIR BOARD TREASURER'S REPORT
Fair Operations Revenue
JUNE 7 , 2017

426-4216		2016	2016	2017	2017
REVENUES		Amended	YTD	Adopted	YTD
Account					
332200	State Subsidy	\$ 6,262.00	\$ 6,262.00	\$ 6,262.00	\$ 6,262.00
341530	Gate Receipts	\$ 70,000.00	\$ 71,368.40	\$ 70,000.00	\$ 875.00
341530	Gate Receipts (Latino Event 2015)				
341530	Children of Promise Grant	\$ 2,500.00	\$ 2,500.00	\$ 2,500.00	
341540	Food Booth Fees	\$ 36,000.00	\$ 35,915.76	\$ 35,000.00	\$ 1,640.00
341550	Commercial Space Rental	\$ 18,600.00	\$ 24,214.00	\$ 18,000.00	\$ 11,841.00
341550	Commercial Space Rental (County Chic 2015)				
341560	Carnival Fees	\$ 13,500.00	\$ 18,433.89	\$ 17,500.00	
341580	Camping Fees - 4-H/FFA, Vendors	\$ 6,000.00	\$ 8,195.00	\$ 7,500.00	\$ 150.00
341555	Sponsor Fees	\$ 45,400.00	\$ 52,225.00	\$ 52,200.00	\$ 19,400.00
341565	Stall Fees	\$ 4,000.00	\$ 2,910.00	\$ 2,900.00	
341860	Grand Safety (Real Heroes) Fees	\$ 400.00	\$ 325.00	\$ 325.00	
344999	Other Fees (fair booth county depts)	\$ 100.00	\$ 136.00	\$ 100.00	\$ 26.00
~	Subtotal	\$ 202,762.00	\$ 222,485.05	\$ 212,287.00	\$ 40,194.00
344999	Other Reimbursements				
373100	Open Class (\$457.00 Fair Foundation)	\$ 550.00		\$ -	
373100	4H Premiums (\$6,532.00 Fair Foundation)	\$ 5,000.00		\$ -	
332200	Commercial Space Rental				
381999	Oregon 150 Relay Grant				
373100	Herdsmanship (\$400 Fair Foundation 2016)	\$ 400.00		\$ 400.00	
373100	Petting Zoo (\$3,000.00 Fair Foundation)	\$ 3,050.00			
	Shavings and Haul-Out (Fair Foundation)			\$ -	
371000	Misc (permitted activities, inflatables, pony rides)	\$ 4,000.00	\$ 3,013.25	\$ 3,000.00	
371000	Concert Merchandise Sales	\$ 100.00	\$ 220.00	\$ 100.00	
371000	State Fair Pavement Payment	\$ 5,000.00	\$ 10,462.00	0.00	
372000	Over & Short		\$ 100.00	\$ 100.00	
373100	Zero Waste/ES/Donations	\$ 16,000.00	\$ 16,817.64	\$ 16,800.00	
373100	Donations & Misc. Revenues	\$ 400.00	\$ 936.00	\$ -	
	Reimbursement for Damage to Fairgrounds (Garten)				
371000	MCE4H - Agricultural Development	\$ 11,000.00	\$ 11,000.00	\$ 16,000.00	\$ 16,000.00
TOTAL REVENUES		\$ 248,262.00	\$ 265,033.94	\$ 248,687.00	\$ 56,194.00

MARION COUNTY FAIR BOARD TREASURER'S REPORT
Fair Operations Expenses
JUNE 7, 2017

426-4216		2016	2016	2017	2017
		Amended	YTD	Adopted	YTD
	4H FFA & OPEN CLASS				
	4H				
525910	4H (ribbons, wristbands, judges, other)	11,000.00	8,000.00	8,000.00	
525910	Premiums (Fair Board)	5,000.00	3,000.00	3,000.00	
525910	Premiums (\$6,532.00 Fair Foundation)			0.00	
	Shavings			0.00	
	Shavings Haul-out Fee		755.00	0.00	
	Open Class Livestock (Shavings Haul-out, vet check & ribbons)			1,551.00	
	Sub Total	16,000.00	11,755.00	12,551.00	0.00
	FFA				
525915	FFA (supplies, ribbons, judges, contest, other)	2,200.00	2,235.00	2,250.00	
525915	Premiums	3,900.00	3,863.20	3,900.00	
	Subtotal	6,100.00	6,098.20	6,150.00	0.00
	Open Class				
525920	Open Class (misc.)		405.97	350.00	
525920	Open Class premiums (\$457 Fair Foundation)	550.00		550.00	
525920	Ribbons & Trophy Engraving	1,000.00	45.83	1,000.00	
	Sub Total	1,550.00	451.80	1,900.00	0.00
	EVENT/MARKETING COORDINATOR				
525110	Fair Event Coordination (Ingalls)	30,000.00	29,999.97	30,000.00	21,428.55
525930	Event reimbursable expenses requiring Fair Board approval	7,800.00		0.00	
525715	Marketing Campaign Coordination (Ingalls)	8,000.00	7,999.95	8,000.00	5,714.25
525715	Sponsor Fees (commission)	12,000.00	15,693.72	14,000.00	2,830.00
	Sub Total	57,800.00	53,693.64	52,000.00	29,972.80
	GROUNDS & UTILITIES				
527310	Tents & Lights - Decorator	10,000.00	9,633.50	10,000.00	
527310	Lights, Sound & Stage	13,980.00	14,183.00	13,980.00	
527310	Stage Fencing		407.50	400.00	
527231	Fairgrounds Rental in TRADE				
	Electric Signs			750.00	
	Map			1,500.00	
527231	Asphalt Paving Cost				
527231	Plans & Specs				
527231	MCSO Crew				
527310	Golf Cart Rentals/RTV	2,010.96	1,235.75	2,000.00	
527310	Wheel Chair Rental	0.00	0.00	200.00	
527310	Sanitation (handwashing supplies)	122.00	119.00	0.00	
527310	Portable Toilets and Sanitation Supplies	3,000.00	2,882.00	3,000.00	
527310	Zero Waste (includes Garten Svcs)	15,900.00	16,817.64	16,800.00	
527310	Zero Waste (Supplies, Bleach, Gloves, Etc.)	450.00	0.00	0.00	
527230	Electrical Charges - Usage - State Fair	2,500.00	0.00	2,500.00	
527230	Electrical Charges - Set-up	6,500.00	5,980.00	6,500.00	
527230	Plumbing	1,500.00	1,104.00	1,500.00	
527230	Other (Grange rental, and info booth repair)	145.00	140.00	150.00	
527230	Damage to Fairgrounds (Garten Truck)				

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Fair Operations Expenses
JUNE 7, 2017

426-4216		2016	2016	2017	2017
		Amended	YTD	Adopted	YTD
527230	Parking Attendants	2,500.00	2,000.00	2,000.00	
525945	Civic/School Organizations				
525945	Grounds Setup / Cleanup	5,000.00	5,000.00	5,000.00	
525350	Janitorial Services	4,500.00	4,600.00	5,300.00	
	Subtotal	68,107.96	64,102.39	71,580.00	0.00
	SAFETY, SECURITY & TICKETING				
525225	Ambulance/EMT Services (will be \$4,400.00 in 2017)	1,200.00	0.00	0.00	
525158	Armored Car Services	250.00		250.00	
525555	Security Services	15,500.00	15,510.00	17,181.00	
525999	Electronic Gate Ticket Printing	1,500.00			
525999	Electronic Gate Ticketing Wi Fi	420.00			
525155	Credit Card Fees	700.00	420.39	500.00	
527230	Security Fencing Rental	1,310.00	780.00	1,200.00	
525999	Afton's Service Fees	12,700.00	12,224.26	12,775.00	
	Sub Total	33,580.00	28,934.65	31,906.00	0.00
525710	PRINTING				
	Veteran's Event	100.00	43.85	100.00	
	Spanish Translation, Design, & Printing	500.00	58.50	500.00	
	Badges/Lanyards/Wristbands		83.52	0.00	
	Sub Total	600.00	185.87	600.00	0.00
525715	PROMOTIONS & ADVERTISING	34,100.00		32,136.00	
	Marketing (Social media, logo design)		3,250.00		500.00
	Prg Design & Printing and promotion		2,280.00	750.00	
	Veterans Event		95.00		
	Boomer and Senior News		1,520.00		
	Video Shoot		350.00		
	Newspaper Advertising		10,171.77		
	Yard/Field signs		231.67		
	Flyers, Maps & schedule				
	Television				
	Radio Advertising		7,020.04		
	Photography				
	Fairgrounds Signs/Banners		905.00		
	Misc. Advertising (Liberty St Banner)		225.00	364.00	
	Ag Fest booth		844.95		420.00
	Website Development and Maintenance			5,000.00	4,680.00
	Comcast Spotlight		5,679.42		
	Sub Total	34,100.00	32,572.85	38,250.00	5,600.00
	PROGRAMMING				
525925	Local Entertainment	5,000.00		4,000.00	
	Greydogz		600.00		
	Flextones		650.00		
	Syco Billies		500.00		
	Rekless Kompany		1,000.00		
	Showdown		2,000.00		

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Fair Operations Expenses
JUNE 7, 2017

426-4216		2016	2016	2017	2017
		Amended	YTD	Adopted	YTD
	Adam Larson		250.00		
	Tracy Reynolds		450.00		
	Melissa Mikelson		650.00		
	Briana Renea		1,000.00		
	L. Tucker		250.00		
	Wild Ire				
	Superheroes and Star Wars Characters			500.00	
	Michael Husser (AH Factor)		250.00		
	Sub Total	5,000.00	7,600.00	4,500.00	0.00
525925	Big Name Entertainment	41,520.00		493.00	
	Band Fees (Night Ranger, Diamond Rio)		26,400.00	55,000.00	
	Morgan Alexander		2,000.00	0.00	
	Advertising/ Marketing				
	Booking Fee (Eric M.)		2,600.00	5,550.00	
	Catering (Band & Staff)		525.00	1,000.00	
	Catering (VIP & Operations)				
	General Production (backline)			1,000.00	
	General Production (stagehands)		721.00	800.00	
	Security (ticket takers, ushers)				
	Lodging		351.38	827.00	
	Transportation - Shuttle (van/gas \$250.00 for 2017 fair)		0.00	500.00	
	Main Stage			700.00	
	Sub Total	41,520.00	32,597.38	65,870.00	0.00
525930	Events & Activities				
	Brad's World Reptiles	500.00	3,500.00	0.00	
	Barn Yard Adventure			4,400.00	
	Farm Yard Fun	550.00			
	Permitted activities contingency	3,500.00			
	Petting Zoo (Paid by Fair Foundation in 2016)	3,050.00		3,050.00	
	Animal Exhibits	4,800.00	4,800.00	0.00	
	Rodeo (including dirt)	20,000.00	20,000.00	20,000.00	
	Mayor Legislative Reception (BOC office)	0.00	0.00		
	Car Show	200.00	0.00		
	Boys & Girls Club (STEAM)	1,000.00	340.00		
	Herdsmanship (Fair Foundation)	400.00		400.00	
	Fun Run				
	Real Heroes	1,000.00	1,000.00	0.00	
	Grill-Off BBQ	250.00	777.77	750.00	
	County Chic Boutique	0.00	0.00		
	Swine & Wine	0.00	0.00		
	Latino Music Festival (Flyers)	0.00	0.00		
	Volunteer Shirts	1,200.00	1,246.00	0.00	
	Fair Board Shirts	750.00	594.00		
	FFA and 4H Youth Shirts			2,200.00	1,237.00
	Volunteer Appreciation Event	500.00	227.45	300.00	
	Bingo & Senior activities	1,000.00		0.00	
	Veteran's Uniforms Display (Dry Cleaning)	175.00	100.00	125.00	
	STEAM	1,000.00	622.98	6,500.00	1,500.00

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JUNE 7, 2017

426-4216		2016	2016	2017	2017
		Amended	YTD	Adopted	YTD
	Miscellaneous (umbrellas, panchos, necklaces)		103.90		
	Coloring Contest		152.20	0.00	
	Pig Races Tractor Pedal Pull			6,500.00	
525940	Talent Show				
	Prize money (Teen Idol)		275.00	275.00	
	KLOO contract				
	Talent Show			1,000.00	
	Sub Total	39,875.00	33,739.30	45,500.00	2,737.00
571010	Contingency	0.00	0.00	2,000.00	
	Contingency - Future Rental 2019	26,666.00		40,000.00	
	Sub Total	26,666.00	0.00	42,000.00	0.00
	NEW TOTAL	330,898.96	271,731.08	372,807.00	38,309.80

MARION COUNTY FAIR BOARD TREASURER'S REPORT
Fair Administration
JUNE 7, 2017

426-4217		2016 Fair	2016	2017	2017
Account		Amended	YTD	Adopted	YTD
REVENUES					
332200	State Subsidy	47,404.67	47,404.67	47,404.00	47,404.67
381100	Transfer from General Fund	47,557.00	47,557.00	47,557.00	47,557.00
392000	Net Working Capital				
361000	Investment Earnings - INTEREST	130.00	441.16	300.00	174.17
371000	Misc. Revenue (Bond Refund)				
TOTAL REVENUES		95,091.67	95,402.83	95,261.00	95,135.84
EXPENDITURES					
511110	Fair Coordinator Wages (including overtime)	32,284.00	35,748.79	35,748.00	
512010-610	Fair Coordinator Fringe	19,955.00	21,087.81	21,087.00	
511120	Temp Wages (including overtime)	9,059.00	5,347.14	5,347.00	
~	Temp Fringe	417.00	852.88	853.00	
Total Personnel		61,715.00	63,036.62	63,035.00	-
521010	Office/ Dept. Supplies	100.00	8.95	100.00	
522180	ShoWorks Software			1,745.00	400.00
523010	Telephones	100.00	8.12	100.00	
523050	Postage (admin only)	100.00	18.02	100.00	48.25
523090	Long Distance Charges				4.28
525360	Public Works Services (survey charges)	1,289.00	2,284.66	1,289.00	
525710	Printing	40.00		100.00	
525715	Advertising (RFP legal notice)	1,300.00		1,300.00	
525715	Advertising - other				
527210	Building Rental (private)	1,120.00	1,112.40	1,120.00	
528110	Liability Insurance Premiums	5,500.00	5,700.00	5,700.00	
528210	Public Officials' Bonds	1,289.04	791.67	1,290.00	1,300.00
529110	Employee Mileage	50.00	109.62	110.00	
529130	Meals	300.00	206.00	470.00	428.00
52914	Lodging				200.00
529210	Meetings	100.00		100.00	200.00
529220	Conferences	1,600.00	753.00	1,245.00	1,043.00
529300	Dues & Memberships (Travel Salem, OFA)	1,300.00	995.00	800.00	100.00
529650	Pre-Empl Investigations	70.00			
529999	MCFair.net Domain renewal 5-years				
~	Total M&S	14,258.04	11,987.44	15,569.00	3,723.53
60100-60452	Administrative Charges	23,314.00	19,837.08	23,314.00	
571010	Contingency				
Total Admin & Contingency		23,314.00	19,837.08	23,314.00	-
TOTAL EXPENDITURES		99,287.04	94,861.14	101,918.00	3,723.53
NET		(4,195.37)	541.69	(6,657.00)	91,412.31