MARION COUNTY FAIR POLICIES AND PROCEDURES

Sponsoring Department: Public Works- County Fair

SUBJECT: Marion County Fair Commercial Exhibitors Selling a Food Product

1.0 Purpose

To establish a policy for commercial exhibitors selling a food product.

2.0 General Policy

The fair differentiates between commercial exhibitors and food vendors. Commercial exhibitors traditionally sell non-food products; food vendors sell exclusively food products. However, periodically a commercial exhibitor requests to sell a product that is not necessarily carried by a food vendor. Foods falling into this category may include, but are not limited to, snacks such as popcorn, nuts, and trail mix; processed meats such as jerky or teriyaki sticks; handmade sweets such as chocolates, candy, cookies, cupcakes, etc.

Commercial exhibitors will be allowed to sell a food product such as one of those listed above if they adhere to the following guidelines.

3.0 Policy Guidelines/Procedures

- 3.1 Any commercial exhibitor selling a food item must identify this under "Products or Service" when completing and submitting the *Marion County Fair Commercial Space Application/Contract*.
- 3.2 Food items for sale must have been produced in a Health Department approved and licensed kitchen.
- 3.3 If handling the product onsite requires a county Food Handlers Permit, then the product falls under the food vending category and will not be allowed to be sold out of a commercial exhibitor booth.
- 3.4 No selling of drinks is allowed in commercial exhibitor booths. (However, handing out free water is allowed.)
- 3.5 Any product sold by a commercial exhibitor must have the following characteristics:
 - 3.5.a. Product cannot be one that is too similar to an established food vendor's product (eg.- commercial exhibitor selling packaged kettlekorn competing with a fresh-made food vendor's kettlekorn booth.)
 - 3.5.b. Items must be prepared off-site; no on-site fresh baking
 - 3.5.c. Items must be pre-packaged

- 3.6 Any costs associated with refrigeration or other food storage device that requires extra electricity, will be passed on to the commercial exhibitor
- 3.7 Samples may be given within close proximity of the assigned booth only; there will be no strolling the grounds with samples.
- 3.8 If there is any question regarding the sale of a proposed food item, the fair board will make the final determination whether to allow or disallow the sales.

Established: 1/28/11

Adopted: 3/2/11